

APPROVED / PENDING								
David L. Osborn and Deborah A. Osborn as Tenants in Common	A. 14000 Point Reyes Petaluma Rd Point Reyes Station, CA 94956 B. 2001 Mall Drive Texarkana, TX 75503	A. 1,192 acres B. Free-standing medical building	Refinance	\$4,950,000	9.00% (8.50% net)	3 yrs	Dead/Unknown	Ranch property for sale. Borrower received a purchase offer which negated the proposed loan
AE San Marcos LLC	2002 Medical Parkway (Suites 2002A, 2002B, 2002C, 2004B, 2005B, 2005C, 2007A, 2007B) San Marcos, TX 78666	Medical office condos	Purchase	\$900,000	6.75% (6.25% net)	3 yrs	12/05/2019	Borrower finalized due diligence. Target site inspection date of 12/3.
New Process Industries, Inc.	APN #'s 015-1342-004-01, 015-1343-018-01 964 Stanford Avenue Emeryville, CA 94608	commercial / light industrial building	Refinance	\$3,500,000	6.50% (6.00% net)	4 yrs	01/03/2020	Still negotiating grandfathers estate tax with the IRS
I & P Brothers LLC (50%) Jayesh Desai (20%) Rohnert Park RI L.P (20%) Muhammad Rezai (10%)	APN #'s 006-173-001; 006-174-011; 006-174-012; 006-174-003 157 Grand Avenue Pacific Grove, CA 93950	Retail + 3 adjacent lots	Purchase	\$3,500,000	7.00% (6.50% net)	3 yrs	01/15/2020	Our borrower has filed a lis pendens on property as plaintiff. Seller failed obligation of the purchase agreement.
TOTAL				\$12,850,000				
LOANS READY FOR APPROVAL								
Launch Point Capital, LLC	2830 Flores Street San Mateo, CA 94403	Apts	Purchase	\$5,265,000	6.25% (5.75% net)	3 yrs	12/03/2019	Target COE 12/3
TBD LLC	3140-3150 16th Street San Francisco, CA	Industrial	Purchase	\$3,000,000 of \$6,000,000	6.75% (6.25% net)	3 yrs	01/03/2020	The other half of the \$3MM will go to Pacific Union Conference Target COE 1/3
Robert and Donna Sauers, trustees Of the Sauers Family Trust	1421, 1440, 1451 Grove Street Healdsburg, CA 95448	Multi-tenant industrial buildings	LOC	\$200,000 of \$3,000,000 Requesting \$1,630,000 draw	6.50% (6.50% net)	Matures 2/12/22		Borrower is ready for \$1,630,000 draw for current construction project in progress
TOTAL				\$9,895,000				
LOANS STILL BEING NEGOTIATED								
Sutter Capital Group	1924 T Street Sacramento, CA 95811	Flex office building	Purchase	\$2,275,000	6.50% (6.00% net)	3 yrs	12/05/2019	Target COE 12/5
Elliot Medgal and Associates	9210 S Sepulveda Blvd Los Angeles, CA 90045	Retail	Refinance	\$2,400,000	6.50% (6.00% net)	3 yrs	11/25/2019	Target COE 11/25
Sozzi Brothers LLC	8532 Elder Creek Road Sacramento, CA 95828	Office building	Assignment/Note Purchase	\$850,000	7.00% (6.50% net)	Matures 7/1/22		Lee Parker's nephew is liquidating the note for a business opportunity in Hong Kong
Joe Ramos	2442 Windsor Drive San Bernardino, CA 92404	Apts	Purchase	\$4,595,000	6.75% (6.25% net)	3 yrs	12/05/2019	Target COE 12/5
The Hospital Committee of the Livermore-Pleasanton Areas, a California non-profit public benefit corporation dab Valleycare Health System	1119 E. Stanley Blvd. Livermore, CA 94550	Commercial/Retail	Refinance	\$8,000,000 of \$16,000,000	6.50% (6.00% net) 6.75% (6.25% net)	3 yrs 1 yr renewal option	12/15/2019	The other half of the \$8MM will go to Loma Linda University Target COE of 12/15
TOTAL				\$18,120,000				